Basic “Do Me a Favor” Script 2014-09-20 Young Living

This script allows the 4 hour of work a week, Friday Mentoring Email system work very well.

By doing this very, very simple activity, and not quitting, we give you a written of guarantee of developing over a 5 figure residual income.

Before you start this “do me a favor script” with strangers you always want to use it with everyone that you know and every one that they will refer to you. We use Joe as an example.

Joe may be very good, Joe may be in networking or Joe may know someone good or Joe may be fascinated and looking to diversify and make extra income. Joe may just want the products. Joe may have no interest but you will never know unless you call Joe.

For these people the script goes like this: (it is the same script we use for Real Estate agents below)

Joe, Sue gave me your name as someone who may be able to do me a favor.

My company is expanding in the area and looking for people who would like to save money on many purchases they make and maybe even earn some money by helping us get the word out.

Would you give me your comments on a short video about our expansion in our area?

(When you get an answer machine just give them the same script and your number. Don’t leave them the name of the company or any web site. They then cannot bypass you and do internet searches that may not have the pest information. When you talk to them you will be giving them www.green222.info).

When Joe says - what is it about and what is the name of the company or is it Network Marketing.

You say, Joe the company is 20 years old and is called Young Living but the short video tells all about it.

Would you give me your opinion?
Joe says: ok
The video is at www.green222.info. Can I call you Monday to get your comments?

Joe says ok or he says I will call you. In any event you will call him back to get his comments.

If Joe persists with questions you can say – I have an expert who can help answer those questions can we set up a time to call you back? Then just set it up with your mentor to call back.

Now the same script for Strangers:

The people you ask for this favor may view you as a client in the future so they have a tenancy to at least be polite.

You never run out of people to talk to. This is a script for Real estate agents to give you the basic idea of how to proceed. We use “Mary” as an example.

Mary may be very good, Mary may be in networking or Mary may know someone good or Mary may be fascinated and looking to diversify and make extra income. Joe may just want the products. Mary may have no interest but you will never know unless you call Mary.

When you are passing a real-estate sign, write down the address, name and phone number of the agent. (for other sales and service people just pick up their business cards or go to the yellow pages)

Call the agents voice mail (or if they answer.) Say:

Mary I live in the area but I am not in the market for a house today but I saw your sign over on 6th street.

I was calling to see if you would do me favor,
My company is expanding in the area and looking for people who would like to save money on many purchases they make and maybe even earn some money by helping us get the word out.

Would you give me your comments on a short video about our expansion?

(When you get an answer machine just give them the same script and your number. Don’t leave them the name of the company or any web site. They then cannot bypass you and do internet searches that may not have the best information. When you talk to them you will be giving them www.red222.info).

Mary says what is it about and what is the name of the company or is it Network Marketing.

You say, Mary the company is 20 years old and is called Young Living but the short video tells all about it.

Would you give me your opinion?

Mary says: ok

The video is at www.green222.info. Can I call you Monday to get your comments?

Mary says ok or she says I will call you. In any event you will call her back to get her comments.

If Mary persists with questions you can say – I have an expert who can help answer those questions can we set up a time to call you back? Then just set it up with your mentor to call back.

Use this same script above with All sales people: auto, insurance, financial, mortgage, etc.

“….. I saw your add in the yellow pages or I got your business card, I am not in the market (for your product) today but would you do me a favor...........”
Use this same script for all service and repair people Lawn, land scrap, plumbers, remodeling, painting, tutors, Day care, accountants, lawyers, doctors, nurses

“…… I saw your add or I got your business card but I am not in the market today to have my lawn cut but would you do me a favor ……”

Use this same script for all professions and workers, collage students and stay at home moms.”

“….. I saw that you work at… (or whatever fits the situation) I think that you might we able to me with what our company’s expansion plans in our area, would you do me a favor……...”